

# New member checklist:

## STARTING THEIR YOUNG LIVING JOURNEY OFF RIGHT

### NEW MEMBER INFORMATION

Name:	Member No.:	Phone:
Email:	Preferred method of contact (email, text, phone call, WhatsApp, etc.):	
City, State:		
Does your new enrollee have a sponsor? If yes, what is their name?		
Did your new enrollee sign up for Essential Rewards?		
They joined the Young Living family because _____		

### WELLNESS PRIORITIES

<input type="checkbox"/>	Skin care solutions	<input type="checkbox"/>	Clean beauty makeup
<input type="checkbox"/>	Natural cleaning solutions	<input type="checkbox"/>	Emotional support
<input type="checkbox"/>	Physical support	<input type="checkbox"/>	Nutrition
<input type="checkbox"/>	Pampering products	<input type="checkbox"/>	Personal hygiene products
<input type="checkbox"/>	Other _____	<input type="checkbox"/>	Other _____

### PRODUCT SUGGESTED


### NEXT STEP: FOLLOW UP!

Day 1:	Day 3:	Day 5:	Day 10:
<ul style="list-style-type: none"> <li><input type="checkbox"/> Give them a call (see cheat sheet).</li> <li><input type="checkbox"/> Add them to your team Facebook group.</li> <li><input type="checkbox"/> Set them up with YL texts <a href="http://yl.youngliving.com/us-text-signup.html">http://yl.youngliving.com/us-text-signup.html</a>.</li> <li><input type="checkbox"/> Direct them to the PSK unboxing video on the Training and Education Facebook page.</li> </ul>	<ul style="list-style-type: none"> <li><input type="checkbox"/> Explore the Young Living Facebook group with them.</li> <li><input type="checkbox"/> Set up a getting started training.</li> <li><input type="checkbox"/> Ask if they have further questions.</li> </ul>	<ul style="list-style-type: none"> <li><input type="checkbox"/> Ask if their PSK has arrived. If Yes, What Oils have they tried and what is their favorite so far?</li> <li><input type="checkbox"/> Help them navigate Young Living resources:               <ul style="list-style-type: none"> <li><input type="radio"/> <a href="#">This is Young Living video</a></li> <li><input type="radio"/> <a href="#">YL's Seed to Seal® quality commitment</a></li> <li><input type="radio"/> <a href="#">The Lavender Life blog</a></li> <li><input type="radio"/> <a href="#">Young Living Facebook page</a></li> <li><input type="radio"/> <a href="#">Virtual Office training</a></li> <li><input type="radio"/> <a href="#">Complete profile</a></li> <li><input type="radio"/> <a href="#">Essential Rewards</a></li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li><input type="checkbox"/> Schedule follow-up interactions for the next 30 days:               <ul style="list-style-type: none"> <li><input type="radio"/> How's it going? What are they loving? Date: _____</li> <li><input type="radio"/> How are they feeling? Date: _____</li> <li><input type="radio"/> Send product samples. Date: _____</li> <li><input type="radio"/> Send a video. Date: _____</li> <li><input type="radio"/> Send a blog article. Date: _____</li> <li><input type="radio"/> Introduce business building. Date: _____</li> </ul> </li> </ul>